

PREPARED FOR • ERIC WRIGHT GROUP

One Platform. Eight Divisions. One Delivery Standard.

How Sablono gives Eric Wright Group a consistent structured-delivery layer across its eight specialist divisions — replacing fragmented reporting with one standardised way to track programme progress, close quality issues, and evidence compliance at handover.

Eight divisions. One group. One delivery standard.

Sablono gives every Eric Wright division — from Construction to Applethwaite to Water — the same structured approach to tracking progress and evidencing quality, without changing how each team already works.

A note for Eric Wright Group

Across eight specialist divisions — delivering everything from residential homes and care facilities to water infrastructure, highways and commercial developments — Eric Wright Group's site and project teams currently manage programme progress and quality documentation in different ways.

This playbook explain how Sablono replaces that fragmentation with a single platform: one standardised way to track delivery, close issues and produce the compliance evidence that clients and regulators increasingly require at handover.

Who this is for

Eric Wright project directors and senior delivery leads

What it covers

Risk areas, current opportunities and how to close the gap

What comes next

A conversation with a Sablono specialist to help you streamline your workflows

The Challenge of Eight Divisions, Eight Ways of Working

Eric Wright Group's strength is its breadth — construction, water, housing, care, commercial development, civil engineering, all under one ownership. The challenge is that each division manages programme progress and quality documentation differently. As the group grows, that fragmentation becomes a risk — for clients, for compliance, and for the group's ability to evidence delivery consistently.

01

Progress tracked differently in each division

Construction, Water, Applethwaite and Civil Engineering each manage programme progress in their own way — spreadsheets, site walks, Asta, WhatsApp. There is no shared view and no consistent standard across the group.

02

Quality records not linked to delivery

Inspection records, test certificates and sign-off sheets are maintained separately from the programme activities they relate to. At handover, producing a coherent quality record means assembling it manually from disconnected sources.

03

Compliance evidence assembled under pressure

Whether it is a Gateway 3 submission on an Applethwaite HRB, a framework quality audit on a Construction scheme, or a water utility's asset handover pack — compliance evidence is typically compiled at or after completion, not built continuously during delivery.

04

Group visibility limited to exception reporting

The group's leadership and commercial teams have no live view of programme or quality status across divisions. Escalation happens when a problem is serious enough to warrant a conversation — not when it could still be cheaply resolved on site.

What's at Stake for Eric Wright Group

8

divisions — each with its own delivery context, client base and compliance requirements, currently no shared standard

£291m

revenue in FY2024, up 25% year-on-year — growth at this pace demands scalable, standardised delivery infrastructure

Multi

regulated sectors — water utilities, healthcare, residential HRBs — each with structured evidence requirements at handover

Client confidence

Framework clients — NHS trusts, water utilities, local authorities — expect structured quality and progress reporting. Inconsistent documentation across divisions creates variable client experience and framework risk.

Compliance gaps

Each division operates in a different compliance environment. Without a common platform, compliance evidence — whether for a Gateway 3 submission, a water asset handover, or a framework quality audit — is produced inconsistently.

Rework and defect costs

Quality issues caught late — after follow-on work has proceeded or after client handover — cost more to resolve than those identified and closed during delivery. A structured quality workflow catches them at the right time.

Close-out disputes

Without a timestamped, activity-linked record of what was built, when and to what standard, disputes about scope, quality and defect liability are hard to defend. The burden falls on each division's project team to reconstruct evidence that was never formally captured.

Growth without structure

Eric Wright Group is growing rapidly — £59m revenue increase in a single year. Scaling delivery quality across more divisions, more projects and more sectors requires a platform, not more people trying to maintain manual consistency.

Missed group synergies

One of Eric Wright Group's stated strengths is the ability of its divisions to collaborate and deliver joined-up solutions. Without a common delivery platform, that collaboration is harder to execute and harder to evidence to clients.

Where the Gaps Appear Across the Group

01 No shared progress view across divisions

Construction sees its own programme. Water sees its own. Applethwaite sees its own. There is no group-level view of delivery status across active schemes — and no way to compare performance or spot emerging risks across the portfolio.

02 Quality sign-offs not linked to programme

Inspection records exist but sit outside the programme. There is no automatic connection between what the programme says should be done and what quality evidence confirms was completed correctly. That gap widens at handover.

03 Compliance prepared reactively

On Applethwaite residential schemes, Gateway 3 requires a structured golden thread built during construction. On water schemes, asset handover packs are required by utilities. Both are currently assembled at the end rather than built continuously from the first day on site.

04 Reporting burden on the wrong people

Site managers and project managers spend time compiling progress reports and quality documentation that could be generated automatically if delivery were recorded in a structured platform. That time would be better spent on delivery.

The Question to Ask.

Right now — could Eric Wright Group's leadership produce a single, consistent view of programme and quality status across its active Construction, Applethwaite and Water schemes? And would it look the same across all three divisions?

One standard or eight?

How Sablono Works Across Eric Wright Group

Sablono provides a single structured-delivery platform that works across all eight divisions — each configured to its own programme type and compliance requirements, but sharing one consistent approach to tracking activity, closing quality issues, and producing the evidence record required at handover.

01

Live progress — one view across all divisions

Construction, Applethwaite, Water and Civil Engineering all tracked in one platform. Group leadership sees live programme status across every active scheme — not division-by-division reports compiled at the end of the week.

02

Quality linked to delivery activity

Inspection workflows and sign-offs are embedded in the delivery sequence for each division — linked to the specific work item, asset or plot they relate to. The quality record builds automatically as delivery progresses.

03

Compliance evidence ready at handover

Whether it is a Gateway 3 golden thread on an Applethwaite residential scheme, an asset handover pack for a water utility, or a framework quality audit on a Construction project — the evidence is built during delivery, not assembled at the end.

Four Ways Sablono Strengthens Eric Wright Group's Delivery

For a group with eight divisions, £291m revenue and a growth strategy built on long-term client partnerships — where consistent delivery quality across every division is what builds and protects the group's reputation.

01 One standard across all eight divisions

The group's quality benchmark, built into every scheme

Delivery workflows configured for Construction look different to those for Applethwaite or Water — but the underlying approach to tracking progress, closing issues and evidencing quality is the same. Eric Wright Group's standard, not each division's own process.

02 Gateway 3 readiness on Applethwaite HRBs

Compliance built during delivery, not at the end

Where Applethwaite Homes builds residential schemes qualifying as Higher-Risk Buildings, Sablono builds the golden thread automatically from the first day on site — so Gateway 3 submission is a formality, not a last-minute scramble. The evidence is already there.

03 Asset handover evidence — Water and Civils

Structured records for utilities frameworks

Yorkshire Water, Severn Trent and United Utilities require structured asset handover documentation. Sablono builds that record during delivery — inspection sign-offs, test certificates and completion evidence linked to each asset — ready when the utility needs it.

04 Live group visibility to support growth

Consistent reporting as the group scales

With revenue up 25% in a single year, Eric Wright Group needs delivery infrastructure that scales with it. Sablono gives group leadership a consistent, live view of delivery quality across all active schemes — without adding reporting burden to division teams.

Let's Have a Conversation

We work with multi-division construction and property groups on exactly this challenge — giving every division a consistent platform for tracking delivery, closing quality issues, and producing the compliance evidence required at handover. We'd welcome a conversation with Eric Wright Group about how Sablono maps across your divisions.

WHAT A FIRST CONVERSATION COVERS

- How Sablono maps to Eric Wright Group's division structure — how Construction, Applethwaite and Water would each be configured differently, and what a group-level view across all three looks like in practice.
- How Gateway 3 readiness works on Applethwaite residential schemes — what the golden thread evidence record looks like built continuously from the first day on site, and what a complete BSR submission looks like when it is already assembled.
- How structured asset handover documentation works for Eric Wright Water's utility frameworks — what Yorkshire Water, Severn Trent and United Utilities expect, and how Sablono produces that record during delivery.
- What implementation looks like across the group — starting with one division, proving the model, and expanding to others — and what each division's teams would need to do to get started.

Get in touch.

30 minutes with a Sablono specialist to get a clear view of your current exposure and how to address it.

[Book a specialist call →](#)

Progress with confidence.



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